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## Corporate News



**George Cancelmo**  
Product Development Engineer

Building partnerships with industry leaders that focus on safety solutions in pedestrian and road safety is one of our corporate missions. We know that to accomplish our mission to offer the most innovative pedestrian and road safety solutions to our cities, states, and customers, we have to continue to be aware of the ever-changing Federal Government, state and city/municipalities regulations and approved standards. eNdoto's team offers over 50-years of expertise and knows that to be successful we need to impart our knowledge of innovative pedestrian and safety products and solutions to the industry and partners we work with. But, we can't do it alone. Therefore, forging ahead partnerships and relationships help fulfill our corporate mission to continue being leaders with products and solutions that help keep our world safer.

We are pleased to announce that one of these partnerships is with Brown and White, Inc. established since 1980 and involved in some of the biggest roadway projects in the Southwest including Arizona, New Mexico, Texas and Southern California. eNdoto participated in the recent 2016 ATSSA conference in New Orleans and made many connections from industry leaders. One of these leaders is the Brown and White team. Through a series of teleconference meetings since the conference we are collaborating with Brown and White and are moving ahead with introducing eNdoto's MDS Barrier Systems and Aluminum bridge rail to the state authorities for the purpose of these products being considered as approved for future projects. **Peter Granillo**, CEO and President of Brown and White, Inc., states, *"Meeting eNdoto Corp at our ATSSA conference was and has been very rewarding. We're sharing information and moving forward on products that'll be introduced for roadways, meeting all new MASH safety requirement."* Granillo continues, *"Brown and White Inc. a 36 year old company found an innovative partner, which together we will work on making a significant difference in the safety of our everyday pedestrian and roadway systems."* [www.BrownAndWhiteinc.com](http://www.BrownAndWhiteinc.com)



**Peter Granillo-CEO**  
Brown & White, Inc.

